



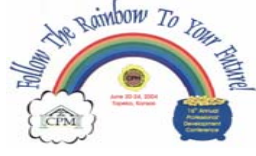






## AACPM PROFESSIONAL DEVELOPMENT CONFERENCE BASE DATA OF CONFERENCE EXPERIENCE

Year	2000	2001	2002	2003	2004	2005
Location	St. Petersburg, FL	Scottsdale, AZ	Atlantic City, NJ	Charleston, SC	Topeka, KS	Manchester, NH
Facility	Tradewinds Resort	Radisson Resort	Bally's Park Place	Francis Marion Hotel	Capitol Plaza Hotel	Center of NH
Dates	May 30 - June 3	June 3 - 7	April 15 - 18	April 8 - 12	June 20 - 23	Sept. 18 - 21
Logo						
Theme	<i>A Celebration of Time and Place</i>	<i>New Horizons</i>	<i>A Shore Thing</i>	<i>Gateway for Excellence in Public Management</i>	<i>Follow the Rainbow to Your Future</i>	<i>Achieve Greatness in Public Management</i>
Host Society Conference Chairs	<i>Dennis Magee</i>	<i>Jeff Kramer Greg Hyland, Society President</i>	<i>Paulette Laubsch</i>	<i>Herb Lanford Polly McCutcheon, Society President</i>	<i>Kent Olsen Pat Writt Shirley Hollis, Society President</i>	<i>Debra Bourbeau Chris Way Kathy Gallagher, Society President</i>
Conference Designation	<i>12th Annual Professional Development Conference</i>	<i>13th Annual Professional Development Conference</i>	<i>14th Annual Professional Development Conference</i>	<i>15th Annual Professional Development Conference</i>	<i>16th Annual Professional Development Conference</i>	<i>17th Annual Professional Development Conference</i>
Length of Conference & HOD	<i>4 Day Conference 2 Day HOD</i>	<i>4 Day Conference 2 Day HOD</i>	<i>4 Day Conference 2 Day HOD</i>	<i>4 Day Conference 2 Day HOD</i>	<i>3 Day Conference 1 Day HOD</i>	<i>3 Day Conference 1 Day HOD</i>
<b>Total Attendees</b>	<b>437</b>	<b>200</b>	<b>142</b>	<b>179</b>	<b>242</b>	<b>189</b>
<i>Consortium Members</i>		24		27	17	17
<i>Henning Award Recipients</i>	2	7	4	9	5	7
<i>AACPM Past Presidents</i>	2	6	6	9	4	6
<i>Host Society Registration</i>	159	52		47	124	53
<i>Host Society % of Total Registration</i>	40%	26%		26%	51%	28%
<i>By Members Society / Jurisdiction</i>	Appendix A	Appendix A	Appendix A	Appendix A	Appendix A	Appendix A
<i>First Time Attendees</i>	N/A	N/A	N/A	N/A	134	33
<b>Conference Registrations</b>						
<i>General Registration</i>	386	174	106	89	75	101
<i>Free Registration from Drawing</i>	0	0	0	0	0	1
<i>Late Registration</i>	0	0	0	23	29	39







## AACPM PROFESSIONAL DEVELOPMENT CONFERENCE BASE DATA OF CONFERENCE EXPERIENCE

Year	2000	2001	2002	2003	2004	2005
Location	St. Petersburg, FL	Scottsdale, AZ	Atlantic City, NJ	Charleston, SC	Topeka, KS	Manchester, NH
Facility	Tradewinds Resort	Radisson Resort	Bally's Park Place	Francis Marion Hotel	Capitol Plaza Hotel	Center of NH
Dates	May 30 - June 3	June 3 - 7	April 15 - 18	April 8 - 12	June 20 - 23	Sept. 18 - 21
Logo						
<b>Conference Registrations (Cont'd)</b>						
One Day Registration	10	11	8	14	6	3
Late One Day Registration	0	0	0	0	0	3
Retirees	0	0	0	0	0	0
Late Retiree Registration	0	0	0	0	0	0
Other Attendees (Spouses, etc.)	41	15	28	0	0	0
Late Other Attendees	0	0	0	0	0	0
Presenter (Waived Registration)	0	0	0	6	0	0
Host State Society Member	0	0	0	25	53	28
Late Host Society Member	0	0	0	7	0	1
CPM Student Registration	0	0	0	0	79	11
Late CPM Student Registration	0	0	0	0	0	2
Other CPM Graduates	0	0	0	0	0	0
Late Other CPM Graduates	0	0	0	0	0	0
<b>Registration &amp; Event Fees</b>						
General Registration	\$225	\$295	\$350	\$300	\$300	\$300
Free Registration from Drawing	N/A	N/A	N/A	N/A	\$0	\$0
Late Registration	N/A	N/A	\$375	\$350	\$350	\$350
One Day Registration	\$125	\$125	\$175	\$125	\$125	\$150
Late One Day Registration	N/A	N/A	\$200	N/A	N/A	\$170
Retirees	N/A	N/A	N/A	N/A	N/A	N/A
Late Retiree Registration	N/A	N/A	N/A	N/A	N/A	N/A
Other Attendees	N/A	N/A	\$140	\$250	N/A	N/A
Late Other Attendees	N/A	N/A	\$160	\$300	N/A	N/A
Presenter (Waived Registration)	N/A	N/A	N/A	N/A	N/A	N/A
Host State Society Member	N/A	N/A	N/A	\$250	\$250	\$250
Late Host Society Member	N/A	N/A	N/A	\$300	\$300	\$300
CPM Student Registration	N/A	N/A	N/A	N/A	\$200	\$265







## AACPM PROFESSIONAL DEVELOPMENT CONFERENCE BASE DATA OF CONFERENCE EXPERIENCE

Year	2000	2001	2002	2003	2004	2005
Location	St. Petersburg, FL	Scottsdale, AZ	Atlantic City, NJ	Charleston, SC	Topeka, KS	Manchester, NH
Facility	Tradewinds Resort	Radisson Resort	Bally's Park Place	Francis Marion Hotel	Capitol Plaza Hotel	Center of NH
Dates	May 30 - June 3	June 3 - 7	April 15 - 18	April 8 - 12	June 20 - 23	Sept. 18 - 21
Logo						
<b>Registration &amp; Event Fees (Cont'd)</b>						
Late CPM Student Registration	N/A	N/A	N/A	N/A	N/A	\$315
Other CPM Graduates	\$350	N/A	N/A	N/A	N/A	N/A
Late Other CPM Graduates	N/A	N/A	N/A	N/A	N/A	N/A
<b>Hotel &amp; Facility Contracted Items</b>						
<b>Sleeping Rooms</b>						
Sleeping Rooms / Original Room Block		600	560	1,110	656	585
First Night	20 - Saturday	50 - Saturday	30 - Saturday	65 - Monday	5 - Friday	30 - Saturday
Second Night	20 - Sunday	150 - Sunday	100 - Sunday	300 - Tuesday	71 - Saturday	175 - Sunday
Third Night	50 - Monday	150 - Monday	150 - Monday	300 - Wednesday	140 - Sunday	175 - Monday
Fourth Night	200 - Tuesday	150 - Tuesday	150 - Tuesday	300 - Thursday	140 - Monday	175 - Tuesday
Fifth Night	200 - Wednesday	50 - Wednesday	100 - Wednesday	90 - Friday	140 - Tuesday	30 - Wednesday
Sixth Night	200 - Thursday	50 - Thursday	30 - Thursday	55 - Saturday	110 - Wednesday	N/A
Seventh Night	60 - Friday	N/A	N/A	N/A	50 - Thursday	N/A
Eighth Night	20 - Saturday	N/A	N/A	N/A	N/A	N/A
Sleeping Rooms / Revised Room Block	770	511	560	547	660	585
Sleeping Room Number / Actual Room Block	857	618		496	484	464
Sleeping Rooms / Percentage of Room Block	111.30%	120.94%		90.68%	73.33%	77.98%
<b>Other Facility Items</b>						
Meeting Room Costs				\$3,808		\$1,200
Meal/Refreshment Costs / Contract		N/A	N/A	\$15,000 Minimum	N/A	N/A
Meal/Refreshment Costs (PP / PD)						\$50
<b>Hotel Room Rates for Attendees</b>	\$99 - \$130	\$115	\$115 - \$140	\$149 - \$179	\$68 - \$120	\$119 - \$129
<b>Hotel Parking Rates for Attendees</b>						
<b>Conference Hotel Contact Info</b>	Appendix B	Appendix B	Appendix B	Appendix B	Appendix B	Appendix B
<b>Conference Hotel Search Services</b>	N/A	N/A	N/A	N/A	N/A	N/A







## AACPM PROFESSIONAL DEVELOPMENT CONFERENCE BASE DATA OF CONFERENCE EXPERIENCE

Year	2000	2001	2002	2003	2004	2005
<b>Location</b>	St. Petersburg, FL	Scottsdale, AZ	Atlantic City, NJ	Charleston, SC	Topeka, KS	Manchester, NH
<b>Facility</b>	Tradewinds Resort	Radisson Resort	Bally's Park Place	Francis Marion Hotel	Capitol Plaza Hotel	Center of NH
<b>Dates</b>	May 30 - June 3	June 3 - 7	April 15 - 18	April 8 - 12	June 20 - 23	Sept. 18 - 21
<b>Logo</b>						
<b>Conference Financial Items</b>						
<i>Funds Raised for Next Conference:</i>						
<i>Sale of State Baskets</i>	N/A	N/A	N/A	\$1,298.00	\$714	\$915
<i>Silent Auction</i>	N/A	N/A	N/A	N/A	N/A	N/A
<i>Speaker / Presenter Costs</i>		\$10,449.73	\$13,761.00	\$9,266.71	\$2,618.09	\$9,350.00
<i>Conference Revenue</i>		\$69,619.46	\$52,190.00	\$51,236.71	\$77,708.13	\$69,890.94
<i>Conference Expenses</i>		\$78,080.15	\$65,354.31	\$44,036.18	\$72,082.56	\$41,218.69
<i>Special Events Revenue</i>		\$1,240.00	\$0	\$0	\$0	\$7,860.00
<i>Special Events Expenses</i>		\$17,737.55	\$0	\$0	\$0	\$7,860.00
<b>Profit / Loss for Conference &amp; Events</b>	\$14,000.00 (est)	(\$8,460.69)	(\$13,164.31)	\$7,200.53	\$5,625.57	\$28,672.25
<b>Impacts on Conference</b>						
<b>(Positive or Negative)</b> <i>Unique Features for Consideration</i>	<ul style="list-style-type: none"> <li>◆Conference attendance bolstered by co-location of FL CPM Program training &amp; graduation.</li> </ul>	<ul style="list-style-type: none"> <li>◆Room counts include 10 Suites per night.</li> <li>◆Recession hit immediately before conference limiting attendance.</li> <li>◆Conference loss was primarily due to invoice for hotel that was paid by AACPM.</li> </ul>	<ul style="list-style-type: none"> <li>◆First Conference to be held after 9-11.</li> <li>◆NJ Governor cut in-state travel support, which limited NJ-specific attendance</li> <li>◆Conference depleted Academy's reserve of \$12,000 to pay hotel balance.</li> <li>◆Conference registration inclusive of all meals.</li> </ul>	<ul style="list-style-type: none"> <li>◆15th Annual AACPM Conference celebrated.</li> <li>◆CPM Founder Ken Henning featured speaker at several events.</li> <li>◆First CPM, George Askew, helped present newly re-designed Askew Award medallions.</li> <li>◆First Conference to utilize online Conference Registration System.</li> <li>◆First Conference to donate State Basket Raffle proceeds to succeeding conference.</li> </ul>	<ul style="list-style-type: none"> <li>◆Conference registration inclusive of all meals and two special evening events.</li> </ul>	<ul style="list-style-type: none"> <li>◆First Conference to accept credit card payments through PayPal.</li> <li>◆Hosted 25th CPM Program Celebration with CPM Consortium.</li> <li>◆Conference featured pilot effort to co-locate NAGTAD Conference with AACPM &amp; Consortium.</li> </ul>

## AACPM PROFESSIONAL DEVELOPMENT CONFERENCE BASE DATA OF CONFERENCE EXPERIENCE

Year	2006	2007	2008	2009	2010	2011
Location	Louisville, KY	Madison, WI	Columbus, OH	Orlando, FL	Oklahoma City, OK	Salt Lake City, UT
Facility	The Galt House	Concourse Hotel	Hyatt Regency	Rosen Centre Hotel	Renaissance Oklahoma City	Sheraton Salt Lake City
Dates	Sept. 10 - 13	Sept. 9 - 12	Sept. 7 - 10	Sept. 20 - 23	Oct. 17 - 20	Oct. 9 - 12
Logo						
Theme	<i>The New Realities - A Decade Later</i>	<i>Forward in Public Management</i>	<i>Leadership: The Heart of it All</i>	<i>Leadership in the New Millennium - 21st Century "Reality Check"</i>	<i>Resiliency in Leadership - "Catching the Dream"</i>	<i>Leadership Elevated Management for Peak Performance</i>
Host Society Conference Chairs	<i>Larry Totten Robinil Jameson, Society President</i>	<i>Mark Evans Jeff Roemer, Society President</i>	<i>Gina Mee Juli Carvi, Society President</i>	<i>Joanne Robertson Diana Chadwell Coleen Miller</i>	<i>Debbie Smith</i>	<i>Stu Smith Keith Heaton</i>
Conference Designation	<i>18th Annual Professional Development Conference</i>	<i>19th Annual Professional Development Conference</i>	<i>20th Annual Professional Development Conference</i>	<i>21st Annual Professional Development Conference</i>	<i>22nd Annual Professional Development Conference</i>	<i>23rd Annual Professional Development Conference</i>
Length of Conference & HOD	<i>3 Day Conference 1 Day HOD</i>	<i>3 Day Conference 1 Day HOD</i>	<i>3 Day Conference 1 Day HOD</i>	<i>3 Day Conference 1 Day HOD</i>	<i>3 Day Conference 1 Day HOD</i>	<i>3 Day Conference 1 Day HOD</i>
<b>Total Attendees</b>	<b>163</b>	<b>143</b>	<b>138</b>	<b>239</b>	<b>165</b>	
<i>Consortium Members</i>	17	21	10	10		
<i>Henning Award Recipients</i>	8	6	6	6	5	
<i>AACPM Past Presidents</i>	7	7	6	7	6	
<i>Host Society Registration</i>	36	48	50	23	100	
<i>Host Society % of Total Registration</i>	22%	34%	37%	9.7%	62%	
<i>By Members Society / Jurisdiction</i>	Appendix A	Appendix A	Appendix A	Appendix A	Appendix A	
<i>First Time Attendees</i>	59	42	47	41	78	
<b>Conference Registrations</b>						
<i>General Registration</i>	107	68	64	95	92	
<i>Free Registration from Drawing</i>	1	1	1		0	
<i>Late Registration</i>	21	13	5	0	0	







## AACPM PROFESSIONAL DEVELOPMENT CONFERENCE BASE DATA OF CONFERENCE EXPERIENCE

Year	2006	2007	2008	2009	2010	2011
Location	Louisville, KY	Madison, WI	Columbus, OH	Orlando, FL	Oklahoma City, OK	Salt Lake City, UT
Facility	The Galt House	Concourse Hotel	Hyatt Regency	Rosen Centre Hotel	Renaissance Oklahoma City	Sheraton Salt Lake City
Dates	Sept. 10 - 13	Sept. 9 - 12	Sept. 7 - 10	Sept. 20 - 23	Oct. 17 - 20	Oct. 9 - 12
Logo						
<b>Conference Registrations (Cont'd)</b>						
One Day Registration	13	0	2	5	14	
Late One Day Registration	3	0	13	0	0	
Retirees	0	6	10	7	7	
Late Retiree Registration	0	0	4	0	0	
Other Attendees (Spouses, etc.)	0	11	7	3	7	
Late Other Attendees	0	3	1	0	0	
Presenter (Waived Registration)	0	4	0	0	0	
Host State Society Member	21	30	5	23	49	
Late Host Society Member	0	2	17	0	0	
CPM Student Registration	0	3	5	129	0	
Late CPM Student Registration	0	0	7	0	0	
Other CPM Graduates	0	1	0	0	0	
Late Other CPM Graduates	0	1	0	0	0	
<b>Registration &amp; Event Fees</b>						
General Registration	\$315	\$315	\$315	\$325	\$325	\$250
Free Registration from Drawing	\$0	\$0	\$0	\$0	\$0	\$0
Late Registration	\$365	\$365	\$365	Late Fees Waived	Late Fees Waived	\$300
One Day Registration	\$160	\$160	\$160	\$180	\$170	N/A
Late One Day Registration	\$170	\$170	\$170	Late Fees Waived	Late Fees Waived	N/A
Retirees	\$150	\$160	\$160	\$295	\$260	\$225
Late Retiree Registration	N/A	\$170	\$170	Late Fees Waived	Late Fees Waived	\$275
Other Attendees	N/A	\$315	\$340	\$355	\$325	\$250
Late Other Attendees	N/A	\$365	\$390	Late Fees Waived	Late Fees Waived	\$300
Presenter (Waived Registration)	N/A	\$0	N/A	N/A	N/A	N/A
Host State Society Member	\$265	\$265	\$250	N/A	\$325	\$250
Late Host Society Member	\$315	\$315	\$300	N/A	Late Fees Waived	\$300
CPM Student Registration	N/A	\$265	\$265	\$200	N/A	\$250



## AACPM PROFESSIONAL DEVELOPMENT CONFERENCE BASE DATA OF CONFERENCE EXPERIENCE

Year	2006	2007	2008	2009	2010	2011
<b>Location</b>	Louisville, KY	Madison, WI	Columbus, OH	Orlando, FL	Oklahoma City, OK	Salt Lake City, UT
<b>Facility</b>	The Galt House	Concourse Hotel	Hyatt Regency	Rosen Centre Hotel	Renaissance Oklahoma City	Sheraton Salt Lake City
<b>Dates</b>	Sept. 10 - 13	Sept. 9 - 12	Sept. 7 - 10	Sept. 20 - 23	Oct. 17 - 20	Oct. 9 - 12
<b>Logo</b>						
<b>Registration &amp; Event Fees (Cont'd)</b>						
<i>Late CPM Student Registration</i>	N/A	\$315	\$340	Late Fees Waived	N/A	\$300
<i>Other CPM Graduates</i>	N/A	\$265	\$340	N/A	N/A	N/A
<i>Late Other CPM Graduates</i>	N/A	\$315	\$390	N/A	N/A	N/A
<b>Hotel &amp; Facility Contracted Items</b>						
<b>Sleeping Rooms</b>						
<i>Sleeping Rooms / Original Room Block</i>	985	870	620	825	485	275
<i>First Night</i>	10 - Friday	100 - Friday	50 - Friday	75 - Friday	40 - Friday	39 - Friday
<i>Second Night</i>	125 - Saturday	130 - Saturday	125 - Saturday	125 - Saturday	60 - Saturday	39 - Saturday
<i>Third Night</i>	250 - Sunday	205 - Sunday	140 - Sunday	200 - Sunday	125 - Sunday	65 - Sunday
<i>Fourth Night</i>	250 - Monday	205 - Monday	140 - Monday	200 - Monday	125 - Monday	65 - Monday
<i>Fifth Night</i>	250 - Tuesday	180 - Tuesday	140 - Tuesday	175 - Tuesday	125 - Tuesday	65 - Tuesday
<i>Sixth Night</i>	100 - Wednesday	50 - Wednesday	25 - Wednesday	50 - Wednesday	10 - Wednesday	2 - Wednesday
<i>Seventh Night</i>	N/A	N/A	N/A	N/A	N/A	N/A
<i>Eighth Night</i>	N/A	N/A	N/A	N/A	N/A	N/A
<i>Sleeping Rooms / Revised Room Block</i>	825	830	557	275	350	
<i>Sleeping Room Number / Actual Room Block</i>	490	454	394	447	280	
<i>Sleeping Rooms / Percentage of Room Block</i>	59.39%	54.70%	70.80%	162.50%	80%	
<b>Other Facility Items</b>						
<i>Meeting Room Costs</i>	Complimentary	Complimentary	Complimentary	Complimentary	Complimentary	\$1,800
<i>Meal/Refreshment Costs / Contract</i>	N/A	N/A	\$10,687.50 Minimum	\$35,000 Minimum	\$24,000 Minimum	\$15,000 Minimum
<i>Meal/Refreshment Costs (PP / PD)</i>	\$50.00	\$70		\$64	\$58	
<b>Hotel Room Rates for Attendees</b>	\$108 - \$128	\$129 - \$139	\$130 - \$150	\$135 - \$215	\$144	\$119 - \$139
<b>Hotel Parking Rates for Attendees</b>		\$7 Self / \$12 Valet		\$6 Self / \$12 Valet	\$7 Self / \$25 Valet	Free Parking
<b>Conference Hotel Contact Info</b>	Appendix B	Appendix B	Appendix B	Appendix B	Appendix B	Appendix B
<b>Conference Hotel Search Services</b>	N/A	N/A	HelmsBriscoe	Event Pro-SSSS	OKC Visitors Bureau	N/A

## AACPM PROFESSIONAL DEVELOPMENT CONFERENCE BASE DATA OF CONFERENCE EXPERIENCE

Year	2006	2007	2008	2009	2010	2011
Location	Louisville, KY	Madison, WI	Columbus, OH	Orlando, FL	Oklahoma City, OK	Salt Lake City, UT
Facility	The Galt House	Concourse Hotel	Hyatt Regency	Rosen Centre Hotel	Renaissance Oklahoma City	Sheraton Salt Lake City
Dates	Sept. 10 - 13	Sept. 9 - 12	Sept. 7 - 10	Sept. 20 - 23	Oct. 17 - 20	Oct. 9 - 12
Logo						
<b>Conference Financial Items</b>						
<i>Funds Raised for Next Conference:</i>						
<i>Sale of State Baskets</i>	\$1,071	\$800	\$601	\$642	\$500	
<i>Silent Auction</i>	N/A	N/A	N/A	N/A	\$550	
<i>Speaker / Presenter Costs</i>	\$12,510.00	\$8,850.00	\$11,990.00	\$7,968.25	\$14,280	
<i>Conference Revenue</i>	\$62,599.47	\$52,951.76	\$49,840.22	\$85,278.16	\$158,427	
<i>Conference Expenses</i>	\$55,088.59	\$53,884.72	\$50,106.22	\$89,951.16	\$158,427	
<i>Special Events Revenue</i>	\$5,400.00	\$5,805.00	\$3,240.00	\$0	\$0	
<i>Special Events Expenses</i>	\$5,400.00	\$4,967.78	\$3,252.40	\$0	\$0	
<b>Profit / Loss for Conference &amp; Events</b>	\$7,510.88	(\$95.74)	(\$266.00)	(\$4,673.00)	\$0	
<b>Impacts on Conference</b>						
<b>(Positive or Negative)</b> <b>Unique Features for Consideration</b>	<ul style="list-style-type: none"> <li>◆First Conference to include a "Retiree" Conference Rate.</li> <li>◆First Conference to include cost of insurance in Conference budget.</li> <li>◆AACPM provided 15 "First Time Attendee" scholarships to '06 conference.</li> <li>◆Cost of holding HOD meeting transferred to AACPM instead of being a Conference expense.</li> </ul>	<ul style="list-style-type: none"> <li>◆Established direct telephone line at 06 Conference for attendees to make hotel reservations for 07 Conference.</li> <li>◆Earliest set-up of on-line conference registration system -- seven months before conference.</li> </ul>	<ul style="list-style-type: none"> <li>◆Developed system at '07 Conference booth for attendees to make hotel reservations for '08 Conference.</li> <li>◆Online Conference Registration System was not established until 6/25/2008.</li> <li>◆Conference Brochure was not available for distribution until mid July 2008.</li> </ul>	<ul style="list-style-type: none"> <li>◆Conference featured co-location of FL CPM Program graduation resulting in 129 student attendees.</li> <li>◆Sleeping room count reduced in 9/2008 and again in 3/2009.</li> <li>◆Approved by HOD in June 2009, the AACPM assumed full financial responsibility for the conference. FL Society contributed \$4,000 towards conference expenses.</li> </ul>	<ul style="list-style-type: none"> <li>◆In consideration of general economic conditions, the Host Society instituted 20% reduction in room block allowed in hotel contract in 2009 from 485 to 388. A further reduction brought room block to 350.</li> <li>◆Hotel required contract be paid in full in advance of conference date. Required advances from OSCPM, AACPM and an Individual Sponsor loan to achieve.</li> </ul>	<ul style="list-style-type: none"> <li>◆Utah Society secured a local sponsor for \$100 scholarship for each Host Society member or Utah CPM Student conference attendee.</li> </ul>



## AACPM PROFESSIONAL DEVELOPMENT CONFERENCE BASE DATA OF CONFERENCE EXPERIENCE

Year	2012	2013
Location	Columbia, SC	Boise, ID
Facility	Columbia Marriott Hotel	The Grove Hotel
Dates	Oct 14 - 17	Sept. 22 - 25
Logo		
Theme	<i>Sizzling Topics for Public Managers . . . "Get Fired Up and Ready to Lead"</i>	<i>Soaring to New Heights in Leadership</i>
Host Society Conference Chairs	<i>Carl Chase, Jr. Jeff Patterson</i>	<i>Reva Tisdale</i>
Conference Designation	<i>24th Annual Professional Development Conference</i>	<i>25th Annual Professional Development Conference</i>
Length of Conference & HOD	<i>3 Day Conference 1 Day HOD</i>	<i>3 Day Conference 1 Day HOD</i>
<b>Total Attendees</b>		
<i>Consortium Members</i>		
<i>Henning Award Recipients</i>		
<i>AACPM Past Presidents</i>		
<i>Host Society Registration</i>		
<i>Host Society % of Total Registration</i>		
<i>By Members Society / Jurisdiction</i>		
<i>First Time Attendees</i>		
<b>Conference Registrations</b>		
<i>General Registration</i>		
<i>Free Registration from Drawing</i>		
<i>Late Registration</i>		



## AACPM PROFESSIONAL DEVELOPMENT CONFERENCE BASE DATA OF CONFERENCE EXPERIENCE

Year	2012	2013
Location	Columbia, SC	Boise, ID
Facility	Columbia Marriott Hotel	The Grove Hotel
Dates	Oct 14 - 17	Sept. 22 - 25
Logo		
<b>Conference Registrations (Cont'd)</b>		
One Day Registration		
Late One Day Registration		
Retirees		
Late Retiree Registration		
Other Attendees (Spouses, etc.)		
Late Other Attendees		
Presenter (Waived Registration)		
Host State Society Member		
Late Host Society Member		
CPM Student Registration		
Late CPM Student Registration		
Other CPM Graduates		
Late Other CPM Graduates		
<b>Registration &amp; Event Fees</b>		
General Registration		
Free Registration from Drawing		
Late Registration		
One Day Registration		
Late One Day Registration		
Retirees		
Late Retiree Registration		
Other Attendees		
Late Other Attendees		
Presenter (Waived Registration)		
Host State Society Member		
Late Host Society Member		
CPM Student Registration		

## AACPM PROFESSIONAL DEVELOPMENT CONFERENCE BASE DATA OF CONFERENCE EXPERIENCE

Year	2012	2013
Location	Columbia, SC	Boise, ID
Facility	Columbia Marriott Hotel	The Grove Hotel
Dates	Oct 14 - 17	Sept. 22 - 25
Logo		
<b>Registration &amp; Event Fees (Cont'd)</b>		
<i>Late CPM Student Registration</i>		
<i>Other CPM Graduates</i>		
<i>Late Other CPM Graduates</i>		
<b>Hotel &amp; Facility Contracted Items</b>		
<b>Sleeping Rooms</b>		
<i>Sleeping Rooms / Original Room Block</i>	425	505
<i>First Night</i>	25 - Friday	40 - Friday
<i>Second Night</i>	50 - Saturday	60 - Saturday
<i>Third Night</i>	110 - Sunday	125 - Sunday
<i>Fourth Night</i>	110 - Monday	125 - Monday
<i>Fifth Night</i>	110 - Tuesday	125 - Tuesday
<i>Sixth Night</i>	20 - Wednesday	30 - Wednesday
<i>Seventh Night</i>	N/A	N/A
<i>Eighth Night</i>	N/A	N/A
<i>Sleeping Rooms / Revised Room Block</i>	325	404
<i>Sleeping Room Number / Actual Room Block</i>		
<i>Sleeping Rooms / Percentage of Room Block</i>		
<b>Other Facility Items</b>		
<i>Meeting Room Costs</i>	Complimentary	\$2,050
<i>Meal/Refreshment Costs / Contract</i>	\$20,000 Minimum	\$16,000
<i>Meal/Refreshment Costs (PP / PD)</i>		
<b>Hotel Room Rates for Attendees</b>	\$93 - \$103	TBD 8/2012
<b>Hotel Parking Rates for Attendees</b>	Free Parking	\$7 Self / \$12 Valet
<b>Conference Hotel Contact Info</b>	Appendix B	Appendix B
<b>Conference Hotel Search Services</b>	N/A	N/A

## AACPM PROFESSIONAL DEVELOPMENT CONFERENCE BASE DATA OF CONFERENCE EXPERIENCE

Year	2012	2013
Location	Columbia, SC	Boise, ID
Facility	Columbia Marriott Hotel	The Grove Hotel
Dates	Oct 14 - 17	Sept. 22 - 25
Logo		
<b>Conference Financial Items</b>		
<i>Funds Raised for Next Conference:</i>		
<i>Sale of State Baskets</i>		
<i>Silent Auction</i>		
<i>Speaker / Presenter Costs</i>		
<i>Conference Revenue</i>		
<i>Conference Expenses</i>		
<i>Special Events Revenue</i>		
<i>Special Events Expenses</i>		
<b>Profit / Loss for Conference &amp; Events</b>		
<b>Impacts on Conference (Positive or Negative) <i>Unique Features for Consideration</i></b>	<p>◆In consideration of general economic conditions, the Host Society instituted reduction in room block allowed in hotel contract in 2010 from 425 to 325.</p>	<p>◆In consideration of general economic conditions, the Host Society instituted 20% reduction in room block allowed in hotel contract in 2011 from 505 to 404.</p>

**APPENDIX A**  
**AACPM Conference History**  
**Attendance by Member Society/State**  
**2000-2013**

Member Society/State	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010
Alaska		1		1	0	0	3	1	0	3	0
Alabama		5		3	2	2	1	2	0	0	0
Arizona		<b>52</b>		5	4	10	7	5	7	5	4
Arkansas		8		7	6	7	7	7	5	10	8
California		0		0	0	2	2	1	0	0	2
District of Columbia		8		7	2	1	4	2	0	1	0
Florida		10		12	5	6	1	4	6	<b>23</b>	1
Georgia		1		4	0	1	0	0	0	0	0
Idaho		0		1	3	5	5	3	3	3	3
Illinois		0		0	0	0	0	1	0	0	0
Iowa		2		0	3	0	0	0	0	0	0
Kansas		6		9	<b>124</b>	13	9	5	5	5	2
Kentucky		11		8	7	9	<b>36</b>	11	8	6	4
Louisiana		7		8	5	7	4	4	1	2	2
Michigan	0	0	0	0	0	0	0	0	0	0	0
Mississippi		9		11	8	6	8	8	6	10	9
Missouri		0		0	6	0	0	0	0	3	0
Nebraska		0		1	0	0	0	1	0	2	1
Nevada		0		0	0	0	1	0	0	0	0
New Hampshire	3	9	4	6	9	<b>53</b>	9	7	3	5	2
New Jersey		8		3	4	5	4	3	2	2	2
North Carolina		10		14	10	11	11	12	14	8	5
Ohio		4		7	2	4	4	9	<b>50</b>	7	2
Oklahoma		19		4	13	15	11	8	7	5	<b>100</b>
South Carolina		5		<b>47</b>	4	4	5	5	3	4	1
Texas		8		5	1	1	2	0	2	2	3
Utah		7		8	7	5	4	7	8	5	6
Virginia		1		1	1	3	2	0	0	1	0
Washington		2		2	0	0	1	0	0	0	0
Wisconsin	7	5	6	5	5	8	8	<b>48</b>	6	6	7
Wyoming	0	0	0	0	0	0	0	0	0	0	1
<b>TOTALS</b>	<b>10</b>	<b>198</b>	<b>10</b>	<b>179</b>	<b>231</b>	<b>178</b>	<b>149</b>	<b>154</b>	<b>136</b>	<b>118</b>	<b>165</b>

**APPENDIX A**  
**AACPM Conference History**  
**Attendance by Member Society/State**  
**2000-2013**

<b>Member Society/State</b>	<b>2011</b>	<b>2012</b>	<b>2013</b>
Alaska			
Alabama			
Arizona			
Arkansas			
California			
District of Columbia			
Florida			
Georgia			
Idaho			
Illinois			
Iowa			
Kansas			
Kentucky			
Louisiana			
Michigan			
Mississippi			
Missouri			
Nebraska			
Nevada			
New Hampshire			
New Jersey			
North Carolina			
Ohio			
Oklahoma			
South Carolina			
Texas			
Utah			
Virginia			
Washington			
Wisconsin			
Wyoming			
<b>TOTALS</b>			

**APPENDIX B**  
**AACPM CONFERENCE FACILITY LOCATION AND**  
**CONTACT INFORMATION**

<b><u>YEAR</u></b>	<b><u>CONFERENCE LOCATION &amp; CONTACT INFORMATION</u></b>
2000	12th Annual AACPM Professional Development Conference May 30 - June 3, 2000 Tradewinds Beach Resort and Conference Centers 5500 Gulf Blvd. St. Pete Beach, FL 33706 (727) 367-6467 <i>Dennis Magee - Chair</i>
2001	13th Annual AACPM Professional Development Conference June 3 - 7, 2001 Radisson Resort & Spa 7171 North Scottsdale Road Scottsdale, AZ 85253-3693 (HOTEL NO LONGER IN EXISTENCE) <i>Jeff Kramer , Greg Hyland - Co-Chairs</i>
2002	14th Annual AACPM Professional Development Conference April 15 - 17, 2002 Bally's Park Place Casino Hotel Park Place & Boardwalk Atlantic City, NJ 08401-6709 (609) 340-2000 <i>Paulette Laubsch - Chair</i>
2003	15th Annual AACPM Professional Development Conference April 8 - 10, 2003 Weston Francis Marion Hotel 387 King Street Charleston, SC 29403 (843) 722-0600 <i>Herb Lanford, Polly McCutcheon - Co-Chairs</i>
2004	16th Annual AACPM Professional Development Conference June 20 - 23, 2004 Capital Plaza Hotel & Maner Conference Center 1717 SW Topeka Blvd Topeka, KS 66612 (785) 431-7200 <i>Pat Witt, Kent Olson - Co-Chairs</i>
2005	17th Annual AACPM Professional Development Conference September 18 - 20, 2005 Radisson Center of New Hampshire 700 Elm Street Manchester, NH 03103 (603) 625-1000 <i>Deb Bourbeau, Chris Way - Co-Chairs</i>

**APPENDIX B**  
**AACPM CONFERENCE FACILITY LOCATION AND**  
**CONTACT INFORMATION**

<b><u>YEAR</u></b>	<b><u>CONFERENCE LOCATION &amp; CONTACT INFORMATION</u></b>
2006	18th Annual AACPM Professional Development Conference September 10 - 13, 2006 Galt House Hotel & Suites 140 North Fourth Street Louisville, KY 40202 (502) 589-5200 <i>Larry Totten, Robinil Jameson - Co-Chairs</i>
2007	19th Annual AACPM Professional Development Conference September 9 - 11, 2007 The Madison Concourse Hotel and Governor's Club 1 West Dayton Street Madison, WI 53703 (608) 257-6000 <i>Mark Evans, Jeff Roemer - Co-Chairs</i>
2008	20th Annual AACPM Professional Development Conference September 7 - 9, 2008 Hyatt Regency Columbus 350 North High Street Columbus, OH 43215 (614) 463-1234 <i>Gina Mee, Juli Carvi - Co-Chairs</i>
2009	21st Annual AACPM Professional Development Conference September 20 - 23, 2009 Rosen Center Hotel 9840 International Drive Orlando, FL 32819-8122 (407) 996-9840 <i>Joanne Robertson, Diana Chadwell, Coleen Miller - Co-Chairs</i>
2010	22nd Annual AACPM Professional Development Conference October 17 - 19, 2010 Renaissance Oklahoma City Convention Center Hotel 10 North Broadway Avenue Oklahoma City, OK 73102 (405) 228-8000 <i>Debbie Smith - Co-Chair</i>
2011	23rd Annual AACPM Professional Development Conference October 10 - 12, 2011 Sheraton Salt Lake City Hotel 150 West 500 South Salt Lake City, UT 84101 (801) 401-2000 <i>Keith Heaton - Co-Chair</i>

**APPENDIX B  
AACPM CONFERENCE FACILITY LOCATION AND  
CONTACT INFORMATION**

<b><u>YEAR</u></b>	<b><u>CONFERENCE LOCATION &amp; CONTACT INFORMATION</u></b>
<b>2012</b>	<b>24th Annual AACPM Professional Development Conference October 14 - 16, 2012 Columbia Marriott Hotel 1200 Hampton Street Columbia, South Carolina 29201 (803) 771-7000 <i>Carl Chase, Jr. - Co-Chair</i></b>
<b>2013</b>	<b>25th Annual AACPM Professional Development Conference September 22 - 24, 2013 The Grove Hotel 245 South Capitol Blvd. Boise, ID 83702 (208) 333-8000 <i>Reva Tisdale - Co-Chair</i></b>